

## Message Text

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ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 ERDA-05 AID-05 CEA-01 CIAE-00

CIEP-01 COME-00 DODE-00 FPC-01 H-02 INR-07 INT-05

L-03 NSAE-00 NSC-05 OMB-01 PM-04 USIA-06 SAM-01

OES-03 SP-02 SS-15 STR-04 TRSE-00 FEA-01 /086 W

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R 252256Z FEB 76

FM AMEMBASSY CARACAS

TO SECSTATE WASHDC 2140

C O N F I D E N T I A L CARACAS 2219

E.O. 11652: GDS

TAGS: ENRG, VE

SUBJECT: PETROLEUM - TECHNICAL SERVICES CONTRACTS

1. GENERAL ALFONZO RAVARD, PRESIDENT OF PETROVEN, TOLD ME THAT HE HAD SIGNED THE TECHNICAL SERVICES CONTRACT WITH GULF ON FEBRUARY 24. HE SAID THAT WORK ON OTHER CONTRACTS WAS PROGRESSING AND THAT THE REMAINING PROBLEMS WERE LARGELY ONES OF LEGAL TECHNICALITIES. ALFONZO ASSERTED THAT ALL THE NATIONALIZED COMPANIES ARE CURRENTLY RECEIVING THE TECHNICAL SUPPORT THEY NEED FROM THEIR FORMER PARENT COMPANIES, WITH OR WITHOUT SIGNED AGREEMENTS.

2. A MOBIL OFFICER TOLD ME THAT HIS COMPANY HAD NOT SIGNED AS OF FEBRUARY 25. HE SAID THE REAL STICKING POINT REMAINS MOBIL'S RESENTMENT OVER BEING OFFERED A LOWER FEE THAN THAT PROVIDED SHELL AND EXXON. HE ALSO INDICATED THAT ANOTHER PROBLEM HAS ARISEN IN THE GOV'S BELATED DISCOVERY THAT VENEZUELAN LAW LIMITS PROFIT-REMITTANCES OF SERVICE COMPANIES TO THE 14 PERCENT ANDEAN PACT NORM. THE SUBSIDIARIES ESTABLISHED HERE BY THE OIL COMPANIES TO RENDER TECHNICAL SERVICES WOULD COME UNDER THAT PROVISION. THE SOURCE INDICATED THAT MOBIL IS CONTEMPLATED DISBANDING ITS NEW TECHNICAL SERVICES COMPANY AND SETTING UP AN OFF-SHORE COMPANY FOR THE PURPOSE.

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SHLAUDEMAM

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PETROLEUM INDUSTRY, TREATY SIGNATURE, TECHNICAL ASSISTANCE CONTRACTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 25 FEB 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** ShawDG  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976CARACA02219  
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**Document Unique ID:** 00  
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**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D760073-0905  
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**Line Count:** 61  
**Locator:** TEXT ON-LINE, ON MICROFILM  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
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**Review Comment:** n/a  
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**Review Date:** 21 JUL 2004  
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**Status:** NATIVE  
**Subject:** PETROLEUM - TECHNICAL SERVICES CONTRACTS  
**TAGS:** ENRG, VE, GULF OIL CORP, PETROVEN, (RAVARD, ALFONZO)  
**To:** STATE  
**Type:** TE  
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